

World Trade Center of Greater Philadelphia

Bucks, Chester, Delaware, Montgomery & Philadelphia



Dino Ramos, Chief Operating Officer

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Dino Ramos oversees implementation of such programs as World Trade PA, International Design and Engineering Consortium, American Business Practices for International Students, Export Finance, and EDA Industry Sectors. Dino has over 25 years experience in international trade management.

As Export Sales Manager for the Hunt Corporation, Dino was responsible for sales and marketing in over 50 countries. His long tenure at Hunt included managing international sales and marketing, sales forecasting, sales and operational planning, export administration, and marketing services. Prior to Hunt, Dino spent five years working in Singapore as Far East Sales Manager for King Press and another five-year stint in Vietnam and Thailand for the U.S. General Accounting Office. Dino holds a Bachelor of Science degree in Business Management from East Tennessee State University and attended George Washington University's Graduate School of Business. He is familiar with Greek and French and has some understanding of Chinese, Arabic, Thai and Vietnamese.

EXPORT ASSISTANCE SERVICES

Export assistance services available through the WTCGP include:

- Export readiness assessments
- Targeted market research and identification
- Counseling on product selection, international market entry strategy and international marketing plan development
- Technical assistance on a range of topics, including shipping, licensing, methods of payment, terms of sale and export pricing
- Educational opportunities including seminars and networking events
- Referrals for legal and financial assistance

ABOUT THE WORLD TRADE CENTER OF GREATER PHILADELPHIA

The mission of the WTCGP is to provide a world-class portfolio of services that enhances international trade growth and leads the Greater Philadelphia region to economic prosperity. The WTCGP is a licensed and certified member of the World Trade Centers Association and is a Pennsylvania 501(c)(3) non-profit corporation.

