

# Small Business Financing & Assistance Help Guide

> ready > set > succeed

This Guide was developed to help the for-profit small business owner find alternative sources of funding and assistance when the programs of DCED are more than the company needs. Outside of the Department of Community and Economic Development, there are numerous places a small business owner could inquire on potential funding availability and technical assistance. Federal and state appropriations are distributed in a variety of ways. In many instances, funding goes directly to regional and local entities. Listed below are descriptions and suggestions of several sources. Where available, contact information is attached.

- > **Federal Small Business Administration (SBA)** – recipient of **federal stimulus funding** to help small business. *(contact information attached)*
- > **Community Development Financial Institutions (CDFIs)** – focused on providing funding to an array of small business situations. *(contact information attached)*
- > **Small Business Development Centers** – can provide insight on changing business management or restructuring needs based on the changing economy. May also be familiar with local funding sources and/or targeted industry programs/funding. Can help re-write a business plan. *(contact information attached)*
- > **Local Development Districts (LDDs)** – The Appalachian region of Pennsylvania has LDD regions that may have business development loans available to small business. Many of the LDDs double as Area Loan Organizations *(contact information attached)*
- > **Area Loan Organizations (ALOs)** – These organizations work closely with DCED on lending programs and may have funding separate from DCED.
- > **Industrial Resource Centers (IRCs)** – provide an array of technical assistance to small and medium sized manufacturers in Pennsylvania. *(Manufacturers only – contact information attached)*
- > **Ben Franklin Technology Partners (BFTP)** – focuses on entrepreneurial development and technological innovation by providing resources to enterprises in sectors such as information technology, life sciences, communications, advanced manufacturing, advanced materials and environmental technology. *(contact information attached)*

- > **Life Sciences Greenhouse** – assistance to the life sciences sector. Examples include biotechnology research, emerging life sciences industry, medical device and diagnostic companies, pharmaceuticals. *(Contact information attached).*
- > **Building PA Loan Fund Managers** – these fund managers provide financial assistance for large-scale commercial, industrial, and multi-use real estate development projects. *(Contact information attached)*
- > **Sustainable Energy Fund** – loan program for new or retrofit energy-related projects to established commercial, industrial, municipal, and nonprofit entities. Types of energy-related projects can include building envelope improvements (e.g. windows, doors, and insulation), lighting systems and lighting controls, energy control systems, power factor improvements, motors, HVAC, geothermal, and renewable energy systems.

Contact:

Sustainable Energy Fund  
968 Postal Road, Suite 315  
Allentown, PA 18109  
610.264.4440  
E-mail: TheSEF@TheSEF.org

- > **Pennsylvania Destination Marketing Organizations (DMO)** – these organizations work with tourism industry companies (i.e., lodging facilities, attractions, restaurants, heritage areas, tour guides, museums, etc.) by providing tourism marketing support as part of membership benefits of the DMO *(Contact information attached)*

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> **The Keystone Innovation Zone (KIZ)** offers financial and technical assistance to companies in operation for less than eight years, located within the boundaries of a geographically designated KIZ, and operating in a targeted industry sector such as life sciences, high technology, advanced manufacturing and materials, and business services. KIZs provide access to a continuum of technology-based economic development partners such as PennTAP, ebizITPA and The Technology Collaborative as well as access to 91 of Pennsylvania's institutions of higher education who are currently participating in the program. A network of twenty-nine (29) KIZs exists across the Commonwealth (contact information attached).

> **Small, community-based banks/credit unions** – Many smaller banks continue to provide loans to small businesses. Please check surrounding community banks for funding possibilities.

> **County and City Economic Development Offices** – (blue pages of your phone directory). A number of federal programs provide funding to counties for the administration of programs to develop the community. Some municipalities include business development as part of the community development plan. Check your City hall also for possibilities through the City.

> **NON-PROFIT GROUPS** – The Business Assistance Office focus is for-profit businesses, but in the event you are a non-profit seeking funding or assistance, please contact the DCED Customer Service Center at 866-466-3972 for information on the Community Development funding programs. *(Be sure to mention you are a non-profit).*

For more information, contact:

Department of Community and Economic Development  
Business Assistance Office  
Commonwealth Keystone Building  
400 North Street, 4th Floor  
Harrisburg, PA 17120-0225

717-720-1353 | [newPA.com](http://newPA.com)

**Federal Small Business  
Administration (SBA) | [www.sba.gov](http://www.sba.gov)  
Pennsylvania District Offices**

**Philadelphia District Office**

Parkview Tower  
1150 First Avenue, Suite 1001  
King of Prussia, PA 19406  
610-382-3062

**Pittsburgh District Office**

411 Seventh Avenue, Suite 1450  
Pittsburgh, PA 15219  
412-395-6560  
412-395-6562 (fax)

**State-Accredited Community  
Development Financial Institutions (CDFI)**

**WESTERN PA**

**Bridgeway Capital**

707 Grant Street, Suite 1920  
Pittsburgh, PA 15219  
412-201-2450 | fax: 412-201-2451  
[www.bridgewaycapital.org](http://www.bridgewaycapital.org)

Counties: Allegheny, Armstrong, Beaver, Butler,  
Clarion, Crawford, Erie, Fayette, Greene, Indiana,  
Lawrence, Mercer, Washington, Westmoreland  
Lending Focus: Small & Medium businesses

**Northside Community Development Fund**

922 Middle Street  
Pittsburgh, PA 15212  
412-322-0290 | fax: 412-321-1447  
[www.nscdfund.org](http://www.nscdfund.org)

Area of Outreach: Pittsburgh's Northside  
Lending Focus: Small & medium size businesses

**Washington County Council on Economic Development**

40 South Main Street, Lower Level  
Washington, PA 15301  
724-225-8223 | fax: 724-225-8202  
[www.washingtoncountypa.org](http://www.washingtoncountypa.org)

Counties: Washington, Greene, Fayette  
Lending Focus: Any business

**The Progress Fund**

425 West Pittsburgh Street  
Greensburg, PA 15601  
724-216-9160 fax: 724-216-9167  
[www.progressfund.org](http://www.progressfund.org)

Counties: Bedford, Blair, Cambria, Fayette, Fulton,  
Huntingdon, Indiana, Somerset, Westmoreland  
Lending Focus: Small Businesses

**EASTERN PA**

**Community Capital Works, Inc.**

111 S. Independence Mall East, Suite 810  
Philadelphia, PA 19106  
215-545-3100 | fax: 215-925-2485  
[www.pdp-inc.org](http://www.pdp-inc.org)

Counties: Greater Philadelphia, Bucks, Chester,  
Delaware, Montgomery, Philadelphia  
Lending Focus: Microentrepreneurs

**Community First Fund**

30 West Orange Street  
Lancaster, PA 17608-0524  
717-393-2351 | fax: 717-393-1757  
[www.commfirstfund.com](http://www.commfirstfund.com)

Counties: Adams, Berks, Chester, Cumberland,  
Dauphin, Franklin, Lehigh, Lebanon, Lancaster,  
Montgomery, Northampton, Perry, York  
Lending Focus: Small business, affordable housing &  
Community-based housing

**Greater Berks Development Fund**

201 Penn Street, Suite 500  
P.O. Box 8621  
Reading, PA 19603-8621  
610-376-6739 | fax: 610-478-9553 | [www.readingpa.com](http://www.readingpa.com)

County: Berks  
Lending Focus: Small, Medium and Large Businesses

**Metro Action**

222 Mulberry Street  
P.O. Box 431  
Scranton, PA 18501  
570-342-7711 | fax: 570-347-6262 | [www.metroaction.org](http://www.metroaction.org)

Counties: Carbon, Lackawanna, Luzerne, Monroe, Pike,  
Susquehanna, Wayne, Wyoming  
Lending Focus: Small businesses

**Nonprofit Finance Fund**

1608 Walnut Street, Suite 703  
Philadelphia, PA 19103  
215-546-9426 | fax: 215-546-9427  
[www.nonprofitfinancefund.org](http://www.nonprofitfinancefund.org)

Counties: Philadelphia, Bucks, Chester, Delaware,  
Montgomery  
Lending Focus: Nonprofit organizations

**The Reinvestment Fund**

718 Arch Street, Suite 300 North  
Philadelphia, Pa 19106-1591  
215-574-5800 | fax: 215-574-5900  
[www.trfund.com](http://www.trfund.com)

Counties: Bucks, Chester, Delaware, Montgomery,  
Philadelphia  
Lending focus: Small business and affordable housing

## Area Loan Organizations (ALOs)

### **Adams County Economic Development Corporation (ACEDC)**

1300 ProLine Place  
Gettysburg, PA 17325-2506  
717-334-0042 | fax: 717-337-1628  
County: Adams

### **Bucks County Economic Development Corporation (BCEDC)**

2 East Court Street  
Doylestown, PA 18901  
215-348-9031 | fax: 215-348-8829  
County: Bucks

### **Capital Region Economic Development Corporation (CREDC)**

3211 North Front Street, Suite 201  
Harrisburg, PA 17110  
717-232-4099 | fax: 717-232-5184  
Counties: Dauphin and Cumberland

### **Chester County Economic Development Council (CCDC)**

737 Constitution Drive  
Exton, PA 19341  
610-458-5700 | fax: 610-458-7770  
County: Chester

### **Delaware County Economic Development Oversight Board (DCEDOB)**

200 East State Street, Ste 205  
Media, PA 19063  
610-566-2225 | fax: 610-566-7337  
County: Delaware

### **EDC Finance Corporation (EDCFC)**

Southern Market Center  
100 South Queen Street, P.O. Box 1558  
Lancaster, PA 17608-1558  
717-397-3531 | fax: 717-293-3159  
County: Lancaster

### **Franklin County Area Development Corporation (FCADC)**

1900 Wayne Road  
Chambersburg, PA 17202-8836  
717-263-8282 | fax: 717-263-0662  
County: Franklin

### **Greater Berks Development Fund (GBDF)**

P.O. Box 8621  
201 Penn Street, Suite 500  
Reading, PA 19603-8621  
610-376-6739 | fax: 610-478-9553  
County: Berks

### **Johnstown Industrial Development Corporation (JIDC)**

245 Market Street, Suite 200  
Johnstown, PA 15901  
814-535-8675 | fax: 814-535-8677  
Counties: Armstrong, Cambria, Fayette, Greene,  
Indiana, Somerset Washington, Westmoreland

### **Lebanon Valley Economic Development Corporation (LVEDC)**

445 Schaeffer Road/P.O. Box 52  
Lebanon, PA 17042  
717-274-3180 | fax: 717-274-1367  
County: Lebanon

### **Lehigh's Economic Advancement Project, Inc. (LEAP)**

2158 Avenue "C" Suite 200  
Bethlehem, PA 18017  
610-266-6775 | fax: 610-266-7623  
Counties: Lehigh, Northampton

### **Montgomery County Development Corporation (MCDC)**

1430 DeKalb Street  
Human Services Center, 5th Floor  
Norristown, PA 19401  
610-278-5950 | fax: 610-278-5944  
County: Montgomery

### **North Central Pennsylvania Regional Planning & Development Commission (NCRPDC)**

651 Montmorenci Avenue  
Ridgway, PA 15853  
814-773-3162 | fax: 814-772-7045  
Counties: Cameron, Clearfield, Elk, Jefferson, McKean,  
Potter

### **Northeastern Pennsylvania Alliance EDC (NEPA)**

1151 Oak Street  
Pittston, PA 18640-3795  
570-655-5581 | fax: 570-654-5137  
Counties: Carbon, Lackawanna, Luzerne, Monroe, Pike,  
Schuylkill, Wayne

**Northampton County New Jobs Corp. (NCNJC)**

2158 Avenue "C" Suite 200  
Bethlehem, PA 18017  
610-266-6775 | fax: 610-266-7623  
County: Northampton

**Northern Tier Regional Planning & Development Commission (NTRPDC)**

312 Main Street  
Towanda, PA 18848  
570-265-9103 | fax: 570-265-7585  
Counties: Bradford, Sullivan, Susquehanna, Tioga, Wyoming

**Northwest Pennsylvania Regional Planning & Development Commission (NWPRPDC)**

395 Seneca Street, P.O. Box 1127  
Oil City, PA 16301  
814-677-4800 | fax: 814-677-7663  
Counties: Erie, Warren, Crawford, Mercer, Lawrence, Venango, Forest, Clarion

**PIDC-Local Development Corporation (PIDC-LDC)**

2600 Centre Square West  
1500 Market Street  
Philadelphia, PA 19102-2126  
215-496-8020 | fax: 215-977-9618  
County: Philadelphia

**The Progress Fund (TFP)**

425 West Pittsburgh Street  
Greensburg, PA 15601  
724-216-9160 | fax: 724-216-9167  
Counties: 31 Rural Counties

**SEDA-Council of Governments (SEDA-COG)**

201 Furnace Road (Timberhaven)  
Lewisburg, PA 17837-8043  
570-524-4491 | fax: 570-524-9190  
Counties: Centre, Clinton, Columbia, Juniata, Lycoming, Mifflin, Northumberland, Montour, Perry, Snyder, Union

**Small Enterprise Development Company (SEDCO)**

144 Roosevelt Avenue Suite 100  
York, PA 17404  
717-846-8879 | fax: 717-843-8837  
County: York

**Southern Alleghenies Planning & Development Commission (SAPDC)**

541-58th Street  
Altoona, PA 16602-1193  
814-949-6500 | fax: 814-949-6505  
Counties: Bedford, Blair, Cambria, Fulton, Somerset, Huntingdon

**Southwestern Pennsylvania Corporation (SPC)**

Regional Enterprise Tower  
425 Sixth Avenue, Suite 2500  
Pittsburgh, PA 15219-1852  
412-391-5590 | fax: 412-391-9160  
Counties: Allegheny, Armstrong, Beaver, Butler, Fayette Greene, Indiana, Washington, Westmoreland

**Pennsylvania Small Business Development Centers (SBDC)****Bucknell University SBDC**

112 Dana Engineering Building  
Lewisburg, PA 17837  
570-577-1249 | fax: 570-577-1768  
[www.bucknell.edu/sbdc](http://www.bucknell.edu/sbdc)  
Counties: Juniata, Montour, Northumberland, Perry, Snyder, Union

**Clarion University SBDC**

330 North Point Drive, Suite 110  
Clarion, PA 16214  
814-393-2060 | fax: 814-393-2636  
[www.clarion.edu/sbdc](http://www.clarion.edu/sbdc)  
Counties: Armstrong, Cameron, Clarion, Clearfield, Forest, Elk, Jefferson, McKean, Potter, Venango

**Duquesne University SBDC**

Rockwell Hall, Room 108  
600 Forbes Avenue  
Pittsburgh, PA 15282  
412-396-6233 | fax: 412-396-5884  
[www.duq.edu/sbdc](http://www.duq.edu/sbdc)  
Counties: Allegheny, Beaver, Butler, Greene, Lawrence, Washington

**University of Pittsburgh SBDC**

Wesley W. Posvar Hall, First Floor  
230 S. Bouquet Street  
Pittsburgh, PA 15213  
412-648-1542 | fax: 412-648-1636  
[www.sbdc.pitt.edu](http://www.sbdc.pitt.edu)  
Counties: Allegheny, Beaver, Butler, Greene, Lawrence, Washington

**Gannon University SBDC**

A.J. Palumbo Academic Center  
120 West 9th Street  
Erie, PA 16501  
814-871-7232 | fax: 814-871-7383  
www.sbdcgannon.org  
Counties: Crawford, Erie, Mercer, Warren

**Indiana University of Pennsylvania SBDC**

664 Pratt Drive, Suite 108  
Indiana, PA, 15705  
724-357-7915 | fax: 724-357-5985  
www.eberly.iup.edu/sbdc  
County: Indiana

**Kutztown University SBDC**

15155 Kutztown Road  
Kutztown, PA 19530  
(866) 4-KUSBDC (458-7232) | fax: 484-646-4009  
www.kutztownsbdc.org  
Counties: Berks, Chester, Dauphin, Lancaster, Lebanon

**Lehigh University SBDC**

Rauch Business Center #37  
621 Taylor Street  
Bethlehem, PA 18015  
610-758-3980 | fax: 610-758-5205  
www.lehigh.edu/sbdc  
Counties: Bucks, Lehigh, Northampton, Montgomery

**Lock Haven SBDC**

301 West Church Street – East Campus  
Lock Haven, PA 17745  
570-484-2589 | fax: 570-484-2588  
www.lhup.edu/sbdc  
Counties: Clarion, Lycoming

**Penn State SBDC**

The 329 Building, Suite 417  
University park, PA 16802  
814-863-4293 | fax: 814-865-6667  
www.sbdc.psu.edu  
Counties: Centre, Mifflin

**Saint Francis University SBDC**

117 Evergreen Drive  
Loretto, PA 15940  
814-472-3200 | fax: 814-472-3202  
www.francis.edu/sbdc  
Counties: Bedford, Blair, Cambria, Fulton, Huntingdon, Somerset

**Saint Vincent College SBDC**

Aurelius Hall  
300 Fraser Purchase Road  
Latrobe, PA 15650  
724-537-4572 | fax: 724-537-0919  
www.stvincent.edu/sbdc  
Counties: Fayette, Westmoreland

**Shippensburg University SBDC**

405 Grove Hall  
1871 Old Main Drive  
Shippensburg, PA 17257  
717-477-1935 | fax: 717-477-4010  
www.shipsbdc.org  
Counties: Adams, Cumberland, Franklin, York

**Temple University SBDC**

1510 Cecil B. Moore Avenue  
Philadelphia, PA 19121  
215-204-7282 | fax: 215-204-4554  
www.temple.edu/sbdc  
Counties: Philadelphia

**The University of Scranton SBDC**

The Gallery House  
411-413 Quincy Avenue  
Scranton, PA 18510  
800-829-7232 | fax: 570-941-4053  
www.scrantonsbdc.com  
Counties: Bradford, Lackawanna, Monroe, Pike, Susquehanna, Tioga, Wayne, Wyoming

**Wharton SBDC**

Vance Hall  
3733 Spruce Street  
Philadelphia, PA 19104  
215-898-4861 | fax: 215-898-1063  
whartonsbdc.wharton.upenn.edu  
County: Philadelphia

**Widener University SBDC**

1350 Edgmont Avenue  
University Technology Park 11, Suite 1300  
Chester, PA 19013  
610-619-8490 | fax: 610-619-8496  
www.widenersbdc.org  
County: Delaware

**Wilkes University SBDC**

Innovation Center, Suite 200  
7 South Main Street  
Wilkes-Barre, PA 18701  
570-408-4340 | fax: 570-408-7889  
www.wilkes.edu/sbdc  
Counties: Carbon, Columbia, Luzerne, Schuylkill, Sullivan

## Local Development Districts in Appalachia Pennsylvania

### **Northwest Pennsylvania Regional Planning and Development Commission**

395 Seneca Street  
PO Box 1127  
Oil City, Pennsylvania 16301  
814-677-4800

[www.nwcommission.org](http://www.nwcommission.org)

Counties: Clarion, Crawford, Erie, Forest, Lawrence,  
Mercer, Venango, Warren

### **North Central Pennsylvania Regional Planning and Development Commission**

651 Montmorenci Road  
Ridgway, Pennsylvania 15853  
814-773-3162

[www.ncentral.com](http://www.ncentral.com)

Counties: Cameron, Clearfield, Elk, Jefferson, McKean,  
Potter

### **Northern Tier Regional Planning and Development Commission**

312 Main Street  
Towanda, Pennsylvania 18848  
570-265-9103

[www.northerntier.org](http://www.northerntier.org)

Counties: Bradford, Sullivan, Susquehanna, Tioga,  
Wyoming

### **Northeastern Pennsylvania Alliance**

1151 Oak Street  
Pittston, Pennsylvania 18640-3726  
570-655-5581

[www.nepa-alliance.org](http://www.nepa-alliance.org)

Counties: Carbon, Lackawanna, Luzerne, Monroe, Pike,  
Schuylkill, Wayne

### **Southwestern Pennsylvania Commission**

425 Sixth Avenue, Suite 2500  
Pittsburgh, Pennsylvania 15219-1852  
412-391-5590

[www.spcregion.org](http://www.spcregion.org)

Counties: Allegheny, Armstrong, Beaver, Butler,  
Fayette, Greene, Indiana, Washington, Westmoreland

### **Southern Alleghenies Planning and Development Commission**

541 58th Street  
Altoona, Pennsylvania 16602-1193  
814-949-6513

[www.sapdc.org](http://www.sapdc.org)

Counties: Bedford, Blair, Cambria, Fulton, Huntingdon,  
Somerset

### **SEDA—Council of Governments**

201 Furnace Road  
Lewisburg, Pennsylvania 17837  
570-524-4491

[www.seda-cog.org](http://www.seda-cog.org)

Counties: Centre, Clinton, Columbia, Juniata,  
Lycoming, Mifflin, Montour, Northumberland, Perry,  
Snyder, Union

## Industrial Resource Centers

### **Delaware Valley Industrial Resource Center**

2905 Southampton Road  
Philadelphia, PA 19154  
215-464-8550 | fax: 215-464-8570

### **The Navy Yard**

Building 100 Innovation Center  
4801 S Broad St, Suite 100  
Philadelphia, PA 19112  
215-464-8550 | fax: 215-464-8570

### **Manufacturers Resource Center - Manufacturing Success**

125 Goodman Drive  
Bethlehem, PA 18015  
800-343-6732

### **MANTEC**

PO Box 5046  
227 West Market Street  
York, PA 17405-5046  
717-843-5054 | Toll Free: 888-843-5054  
fax: 717-854-0087

### **Northeastern Pennsylvania Industrial Resource Center, Inc.**

75 Young Street  
Hanover Industrial Estates  
Hanover Township PA 18706-1471  
570-819-8966 | Toll Free: 800-654-8960  
fax: 570-819-8931

### **Northwest Industrial Resource Centers**

Erie Office  
1250 Tower Lane  
Erie PA 16505  
814-456-6299

Meadville Office  
764 Bessemer Street  
Meadville PA 16335  
814-572-2077

Mercer Office  
749 Greenville Road  
Mercer PA 16137-5023  
724-699-5787

**Industrial Modernization Centers**

Main Office: One College Avenue, DIF 32  
Williamsport, PA 17701-5799  
570-329-3200 | 800-326-9467  
fax: 570-329-1440

**Catalyst Connection**

2000 Technology Drive  
Pittsburgh, PA 15219  
412-918-4300  
fax: 412-687-2791

**Ben Franklin Technology Partners**

**Ben Franklin Technology Partners - BFTP**

1010 North Seventh Street, Suite 307  
Harrisburg, PA 17102  
717-234-1748  
www.benfranklin.org

**Central and Northern PA - CNP**

115 Technology Center  
University Park, PA 16802  
814-863-4558  
www.cnp.benfranklin.org

**Northeastern PA - NEP**

125 Goodman Drive  
Bethlehem, PA 18015  
610-758-5200  
www.nep.benfranklin.org

**Southeastern PA - SEP**

100 Innovation Center Suite 200  
4801 South Broad Street  
Philadelphia, PA 19112  
215-972-6700  
www.sep.benfranklin.org

**Southwestern PA - IW**

**Innovation Works, The Ben Franklin Technology Partner of Southwestern PA**

2000 Technology Drive Suite 250  
Pittsburgh PA 15219  
412-681-1520  
www.innovationworks.org

**Life Sciences Greenhouses**

**Life Sciences Greenhouse of Central Pennsylvania**

225 Market St., Suite 500  
Harrisburg, PA 17101  
717-635-2100 | fax: 717-635-2010

**BioAdvance**

3711 Market Street  
Philadelphia, PA 19104  
215-966-6214 | fax: 215-966-6215

**Pittsburgh Life Sciences Greenhouse**

100 Technology Drive, Suite 400  
Pittsburgh, PA 15219-1819  
412-201-7370

**Building PA Program Fund Managers**

**EDC Finance Corporation**

100 South Queen Street, PO Box 1558  
Lancaster, PA 17608  
717-397-4046

**York County Economic Development Corporation**

144 Roosevelt Avenue, Suite 100  
York, PA 17404  
717-846-8879

**The Altoona-Blair County Development Corporation**

3900 Industrial Park Drive  
Altoona, PA 16602  
814-944-6113

**Ashley Development Corporation**

559 Main Street, Suite 300  
Bethlehem, PA 18018  
610-332-3300

**PenTrust Real Estate Advisory Services, Inc.**

333 Baldwin Road, Suite 200  
Pittsburgh, PA 15205  
412-279-8161

**Impact PA Fund, Inc.**

5960 Susquehanna Trail  
Turbotville, PA 17772  
570-649-5701

**Keystone T Ventures (KTV)**

620 Lee Road, Suite 115  
Wayne, PA 19087  
610-644-3090

**South Third Development Corporation, an affiliate of  
Harristown Development Corporation**

PO Box 1224  
Harrisburg, PA 17108  
717-255-1041

**Fay-Penn Economic Development Council**

2 West Main Street  
National City Bank building, Suite 407  
Uniontown, PA 15401  
724-437-7913

**GreenWorks Development**

3029 North Front Street  
Harrisburg, PA 17110  
717-238-2646

**Keystone Redevelopment Group, LLC**

242 Wood Street  
Doylestown, PA 18901  
215-348-7533

**Greater Berks Development Fund**

201 Penn Street, Suite 500  
Reading, PA 19603  
610-376-6739

**Lehigh Valley Industrial Park, Inc.**

1720 Spillman Drive, Suite 150  
Bethlehem, PA 18015  
610-866-4600

**Philadelphia Industrial Development Corporation**

2600 Center Square West, 1500 Market St.  
Philadelphia, PA 19102  
215-496-8020

**Vartan Group, Inc.**

3601 Vartan Way  
Harrisburg, PA 17110  
717-909-8226

**Pocono Mountains Industries**

300 Community Drive, Suite D  
Tobyhanna, PA 18466  
570-839-1992

**Chester County Economic Development Corporation**

737 Constitution Drive  
Exton, PA 19341  
610-458-5700

**Terra Firma Land Development Group, Inc.**

1065 Highway 315, Cross Creek Pointe, Suite 305  
Wilkes-Barre, PA 18702

## Pennsylvania Destination Marketing Organizations

### ADAMS COUNTY

**Gettysburg Convention & Visitors Bureau**

571 West Middle Street (ship)  
P.O. Box 4117 (mail)  
Gettysburg, PA 17325  
717-334-6274 | 800-337-5015  
fax: 717-334-1166  
www.gettysburg.travel

### ALLEGHENY COUNTY

**VisitPittsburgh**

The Regional Enterprise Tower  
425 Sixth Avenue  
Pittsburgh, PA 15219  
412-281-7711 | 800-359-0758  
fax: 412-644-5512  
www.visitpittsburgh.com

### ARMSTRONG COUNTY

**Armstrong County Tourist Bureau**

125 Market Street  
Kittanning, PA 16201  
724-543-4003 | 888-265-9954  
fax: 724-545-3119  
www.armstrongcounty.com

### BEAVER COUNTY

**Beaver County Recreation and Tourism Department**

Brady's Run Park  
121 Brady's Run Road  
Beaver Falls, PA 15010  
724-770-2062 | (800) 342-8192  
fax: 724-770-2063  
www.visitbeavercounty.com

### BEDFORD COUNTY

**Bedford County Conference and Visitors Bureau**

131 South Juliana Street  
Bedford, PA 15522  
814-623-1771 | 800-765-3331  
fax: 814-623-1671  
www.bedfordcounty.net

### BERKS COUNTY

**Greater Reading Convention and Visitors Bureau**

2525 North 12th Street  
Suite 101  
Reading, PA 19605  
610-375-4085 | 800-443-6610  
fax: 610-375-9606  
www.readingberkspa.com

**BLAIR COUNTY****Allegheny Mountains Convention and Visitors Bureau**

One Convention Center Drive  
Altoona, PA 16602  
814-943-4183 | 800-84-ALTOONA  
fax: 814-943-8094  
www.alleghenymountains.com

**BRADFORD COUNTY****Also Sullivan, Susquehanna, Wyoming  
Endless Mountains Visitors Bureau**

4 Werks Plaza  
Tunkhannock, PA 18657  
570-836-5431 | 800-769-8999  
fax: 570-836-3927  
www.endlessmountains.org

**BUCKS COUNTY****Bucks County Conference and Visitors Bureau**

3207 Street Road  
Bensalem, PA 19020  
215-639-0300 | 888-359-9110  
fax: 215-642-3277  
www.BucksCounty.Travel

**BUTLER COUNTY****Butler County Tourism & Convention Bureau**

310 East Grandview Avenue  
Zelienople, PA 16063  
724-234-4619 | 866-856-8444  
fax: 724-234-4643  
www.visitbutlercounty.com

**CAMBRIA COUNTY****Greater Johnstown/Cambria County CVB**

416 Main Street, Suite 100  
Johnstown, PA 15901  
814-536-7993 | 800-237-8590  
fax: 814-539-3370  
www.visitjohnstownpa.com

**CAMERON COUNTY**

*See Clarion*

**CARBON COUNTY**

*See Monroe*

**CENTRE COUNTY****Central Pennsylvania Convention and Visitors Bureau**

800 East Park Avenue  
State College, PA 16803  
814-231-1400 | 800-358-5466  
fax: 814-231-8123  
www.centralpacvb.org

**CHESTER COUNTY****Chester County Conference and Visitors Bureau**

17 Wilmont Mews, Suite 400  
West Chester, PA 19382  
610-719-1730 | 800228-9933  
fax: 610-719-1736  
www.brandywinevalley.com

**CLARION COUNTY****Also Cameron, Elk, Forest, Jefferson  
Northwest Pennsylvania's Great Outdoors Visitors  
Bureau**

175 Main Street  
Brookville, PA 15825  
814-849-5197 | 800-348-9393  
fax: 814-849-1969  
www.visitpago.com

**CLEARFIELD COUNTY****Clearfield County Recreation and Tourism Authority**

12 North Front Street  
Clearfield, PA 16830  
814-765-5734 | 866-469-4537  
fax: 814-765-4130  
www.visitclearfieldcounty.org

**CLINTON COUNTY****Clinton County Economic Partnership**

212 North Jay Street  
Lock Haven, PA 17745  
570-748-5782 | 888-388-6991  
fax: 570-893-0433  
www.clintoncountyinfo.com

**COLUMBIA COUNTY****Also Montour****Columbia-Montour Visitors Bureau**

121 Papermill Road  
Bloomsburg, PA 17815  
570-784-8279 | 800-847-4810  
fax: 570-784-1166  
www.itourcolumbiamontour.com

**CRAWFORD COUNTY****Crawford County Convention and Visitors Bureau**

16709 Conneaut Lake Road  
Meadville, PA 16335  
814-333-1258 | 800-332-2338  
fax: 814-333-9032  
www.visitcrawford.org

**CUMBERLAND COUNTY****Cumberland Valley Visitors Bureau**

401 E. Louthier Street, Suite 209  
Carlisle, PA 17013  
717-240-7196 | 888-513-5130  
Fax: 717-243-6928  
www.visitcumberlandvalley.com

**DAUPHIN COUNTY****Also Perry****Hershey Harrisburg Regional Visitors Bureau**

17 South Second Street  
Harrisburg, PA 17101  
717-231-7788 | 877) PA PULSE  
fax: 717-231-2808  
www.hersheyharrisburg.org

**DELAWARE COUNTY****Brandywine Conference and Visitors Bureau**

One Beaver Valley Road  
Chadds Ford, PA 19317  
610-565-3679 | 800-343-3983  
fax: 610-565-0833  
www.brandywinecountry.org

**ELK COUNTY****See Clarion****ERIE COUNTY****VisitErie**

208 East Bayfront Parkway, Suite 103  
Erie, PA 16507  
814-454-1000 | 800-524-3743  
fax: 814-459-0241  
www.VisitErie.com

**FAYETTE COUNTY****See Somerset****FOREST COUNTY****See Clarion****FRANKLIN COUNTY****Franklin County Visitors Bureau**

14 North Main Street  
Chambersburg, PA 17201  
717-709-7204 | fax: 717-709-7203  
www.explorefranklincountypa.com

**FULTON COUNTY****Fulton County Chamber of Commerce and Tourism**

201 Lincoln Way West, Suite 101  
P.O. Box 141  
McConnellsburg, PA 17233  
717-485-4064  
www.fultoncountypa.com

**GREENE COUNTY****Greene County Tourist Promotion Agency**

417 Roy Furman Highway  
Waynesburg, PA 15370  
724-627-8687 | fax: 724-627-8608  
www.greenecountytourism.org

**HUNTINGDON COUNTY****Huntingdon County Visitors Bureau**

6993 Seven Points Road, Suite 2  
Hesston, PA 16647  
814-658-0060 | 888-RAYSTOWN  
fax: 814-658-0068  
www.raystown.org

**INDIANA COUNTY****Indiana County Tourist Bureau, Inc.**

Indiana Mall  
2334 Oakland Ave., Suite 68  
Indiana, PA 15701  
724-463-7505 | 877-746-3426  
fax: 724-465-3819  
www.visitindianacountypa.org

**JEFFERSON COUNTY****See Clarion****JUNIATA COUNTY****Also Mifflin****Juniata River Valley Visitors Bureau**

Historic Courthouse  
One West Market Street, Ste. 103  
Lewistown, PA 17044  
717-248-6713 | 877-568-9739  
fax: 717-248-6714  
www.juniatarivervalley.org

**LACKAWANNA COUNTY****Lackawanna County Convention and Visitors Bureau**

99 Glenmaura National Boulevard  
Moosic, PA 18507  
570-963-6363 | 800-229-3526  
fax: 570-963-6852  
www.visitnepa.org

**LANCASTER COUNTY****Pennsylvania Dutch Convention and Visitors Bureau**

501 Greenfield Road  
Lancaster, PA 17601  
717-299-8901 | 800-723-8824  
fax: 717-299-0470  
www.padutchcountry.com

**LAWRENCE COUNTY****Lawrence County Tourist Promotion Agency**

Cilli Central Station  
229 South Jefferson Street  
New Castle, PA 16101  
724-654-8408 | 888-284-7599  
fax: 724-654-2044  
www.visitlawrencecounty.com

**LEBANON COUNTY****Lebanon Valley Exposition Corporation**

80 Rocherty Road  
Lebanon, PA 17042  
717-273-3670 | fax: 717-273-0603  
www.visitlebanoncounty.com

**LEHIGH COUNTY****Also Northampton****Lehigh Valley Convention and Visitors Bureau, Inc.**

840 Hamilton Street, Suite 200  
Allentown, PA 18101  
610-882-9200 | 800-747-0561  
fax: 610-882-0343  
www.lehighvalleypa.org

**LUZERNE COUNTY****Luzerne County Convention and Visitors Bureau**

56 Public Square  
Wilkes-Barre, PA 18701  
570-819-1877 | 888-905-2872  
fax: 570-819-1882  
www.tournepa.com

**LYCOMING COUNTY****Lycoming County Visitors Bureau**

100 West Third Street  
Williamsport, PA 17701  
570-326-1971 | 800-358-9900  
fax: 570-321-1208  
www.vacationpa.com

**MCKEAN COUNTY****Allegheny National Forest Vacation Bureau**

80 East Corydon St., Ste. 114  
Bradford, PA 16701  
814-368-9370 | 800-473-9370  
fax: 814-368-9370  
www.visitANF.com

**MERCER COUNTY****Mercer County Convention and Visitors Bureau**

50 North Water Avenue  
Sharon, PA 16146  
724-346-3771 | 800-637-2370  
fax: 724-346-0575  
www.visitmercercountypa.com

**MIFFLIN COUNTY**

See Juniata

**MONROE COUNTY****Also Carbon, Pike and Wayne****Pocono Mountains Visitors Bureau**

1004 Main Street  
Stroudsburg, PA 18360  
570-424-6050 | fax: 570-421-6927  
www.800poconos.com

**MONTGOMERY COUNTY****Valley Forge Convention and Visitors Bureau**

1000 First Avenue, Suite 101  
King of Prussia, PA 19406  
610-834-1550 | 888-847-4883  
fax: 610-834-0202  
www.valleyforge.org

**MONTOUR COUNTY**

See Columbia

**NORTHAMPTON COUNTY**

See Lehigh

**NORTHUMBERLAND COUNTY**

See Union

**PERRY COUNTY**

See Dauphin

**PHILADELPHIA COUNTY****Philadelphia Convention and Visitors Bureau**

1700 Market Street, Suite 3000  
Philadelphia, PA 19103  
215-636-3300 | 800-225-5745  
fax: 215-636-3327  
www.philadelphiausa.travel

**PIKE COUNTY****See Monroe****POTTER COUNTY****Potter County Visitors Association**

P.O. Box 245 (mail)  
 188 North Main Street  
 Coudersport, PA 16915  
 814-274-3365 | 888-POTTER2  
 fax: 814-274-4334  
 www.visitpottercounty.com

**SCHUYLKILL COUNTY****Schuylkill County Visitors Bureau**

200 East Arch Street  
 Pottsville, PA 17901  
 570-622-7700 | 800-765-7282  
 fax: 570-622-8035  
 www.schuylkill.org

**SNYDER COUNTY****See Union****SOMERSET COUNTY****Also Fayette & Westmoreland****Laurel Highlands Visitors Bureau**

Town Hall  
 120 East Main Street  
 Ligonier, PA 15658  
 724-238-5661 | 800-333-5661  
 fax: 724-238-3673  
 www.laurelhighlands.org

**SULLIVAN COUNTY****See Bradford****SUSQUEHANNA COUNTY****See Bradford****TIOGA COUNTY****Tioga County Visitors Bureau**

2053 Route 660 (Shipping)  
 Wellsboro, PA 16901  
 570-724-0635 | 888-846-4228  
 fax: 570-723-1016  
 www.visittiogapa.com

**UNION COUNTY****Also Northumberland and Snyder****Susquehanna River Valley Visitors Bureau**

81 Hafer Road  
 Lewisburg, PA 17837-9714  
 570-524-7234 | 800-525-7320  
 fax: 570-524-7282  
 www.visitcentralpa.org

**VENANGO COUNTY****Oil Region Alliance of Business, Industry & Tourism**

206 Seneca Street  
 P.O. Box 128  
 Oil City, PA 16301  
 814-677-3152 | 800-483-6264  
 fax: 814-677-5206  
 www.oilregion.org

**WARREN COUNTY****Warren County Visitors Bureau**

22045 Route 6  
 Warren, PA 16365  
 814-726-1222 | 800-624-7802  
 fax: 814-726-7266  
 www.wcvb.net

**WASHINGTON COUNTY****Washington County Tourism Promotion Agency**

273 South Main Street  
 Washington, PA 15301  
 724-228-5520 | 866-927-4969  
 fax: 724-228-5514  
 www.visitwashingtoncountypa.com

**WAYNE COUNTY****See Monroe****WESTMORELAND COUNTY****See Somerset****WYOMING COUNTY****See Bradford****YORK COUNTY****York County Convention and Visitors Bureau**

155 West Market Street  
 York, PA 17401  
 717-852-9675 | 888-858-9675  
 fax: 717-854-5095  
 www.yorkpa.org

## Keystone Innovation Zones (KIZ)

### Northwest Lancaster City KIZ

100 South Queen Street  
Lancaster, PA 17608  
717-397-3531 ext. 164  
[www.lancastchamber.com/kiz](http://www.lancastchamber.com/kiz)

Targeted Industries: Life Sciences, Communications and Information Technology, Agriculture and Food Processing

### Southside Bethlehem KIZ

2158 Avenue C  
Bethlehem, PA 18017  
610-266-7535  
[www.lehighvalley.org](http://www.lehighvalley.org)

Targeted Industries: Life Sciences, Opto/Microelectronics and Information Technology, Advanced Materials/Nanotech

### Lackawanna County KIZ

201 Lackawanna Avenue, 2nd Floor  
Scranton, PA 18503 570-341-8099  
[www.nepati.com/kiz/aboutkiz.htm](http://www.nepati.com/kiz/aboutkiz.htm)

Targeted Industries: Healthcare/Life Sciences; Nanotechnology, Advanced Manufacturing and Plastics; Information Technology/New Media; Back Office/Finance

### Luzerne County KIZ

201 Lackawanna Avenue, 2nd Floor  
Scranton, PA 18503  
570-341-8099  
[www.nepati.com/kiz/aboutkiz.htm](http://www.nepati.com/kiz/aboutkiz.htm)

Targeted Industries: Healthcare/Life Sciences; Nanotechnology, Advanced Manufacturing and Plastics; Information Technology/New Media; Back Office/Finance

### Greater Johnstown KIZ

245 Market Street  
Johnstown, PA 15901  
814-535-8675  
[www.gjkiz.com](http://www.gjkiz.com)

Targeted Industries: Life Sciences, Environmental Technologies, Information Systems and Technology, Advanced Manufacturing

### Harrisburg Market KIZ

3211 North Front Street, Suite 201  
Harrisburg, PA 17110  
717-213-5031  
[www.kiztoolbox.com](http://www.kiztoolbox.com)

Targeted Industries: Life Sciences, Advanced Manufacturing, Business Technology Solutions

### Greater Oakland KIZ (Pittsburgh Area)

RIDC  
425 6th Avenue, Suite 500  
Pittsburgh, PA 15219  
412-471-3939 ext. 30  
[www.gokiz.org](http://www.gokiz.org)

Targeted Industries: Life Sciences, Specialty Chemicals, Information Technology (including robotics) Horizon Technologies (including Nanotech and MEMS)

### I-99 Innovation Corridor KIZ

200 Innovation Boulevard, Suite 201  
State College, PA 16803  
814-234-1829  
[www.i99corridor.org/kiz/index.html](http://www.i99corridor.org/kiz/index.html)

Targeted Industries: Materials Science and Nanotechnology, Biotechnology and Life Sciences, Information Sciences and Technology

### Pocono Mountains KIZ

200 Prospect Street  
East Stroudsburg, PA 18301-2999  
570-422-7920  
[www3.esu.edu/cfred/kiz.asp](http://www3.esu.edu/cfred/kiz.asp)

Targeted Industries: Homeland Security, Life Sciences/Biotechnology, Healthcare, Information Technology and Advanced Manufacturing

### University City KIZ

3701 Market Street, 3rd Floor  
Philadelphia, PA 19104  
215-966-6220  
[www.uckiz.com](http://www.uckiz.com)

Targeted Industries: Life Sciences Innovation including related Information Technology and Nanotechnology

### Williamsport/Lycoming KIZ

One College Avenue, DIF32  
Williamsport, PA 17701  
570-329-3200 x8083  
[www.wlkiz.com](http://www.wlkiz.com)

Targeted Industries: Advanced Manufacturing, Plastics, Wood, Information Technology

### Greater Susquehanna KIZ

240 Market Street, Suite 202  
Bloomsburg, PA 17815  
570-245-0096  
[www.gskiz.org](http://www.gskiz.org)

Targeted Industries: Information Technology (e-learning), Life Sciences (health care), Wood Products, Diversified Manufacturing

**Navy Yard KIZ**

Quarters A, 1413 Langly Avenue, Philadelphia Navy Yard  
Philadelphia, PA 19112  
215-218-2847  
www.navyyard.org

Targeted Industries: Power and Energy,  
Nanotechnology, Advanced Manufacturing,  
Communications and Information Technology,  
Homelands Security, and Life Sciences

**Huntingdon County KIZ**

Sill Business Incubator, 419 14th Street  
Huntingdon, PA 16652  
814-641-6697  
www.services.juniata.edu/jcel/development/financing.html

Targeted Industries: Life Sciences, Information  
Technology

**Beaver County KIZ**

2750 Constitution Blvd  
Beaver Falls, PA 15010  
724-847-6440  
www.bc-coop.org/kiz.cfm

Targeted Industries: Medical Device (remanufactured,  
remarketed, reuse, refurbishment, or reprocessing)

**Erie KIZ**

130 West 8th Street  
Erie, PA 16501  
814-459-6262  
www.KIZerie.com

Targeted Industries: Advanced Manufacturing, Life  
Sciences, Information Technology, Homeland Security

**611 Corridor KIZ/a.k.a BioLaunch611+KIZ**

8360 Old York Road  
Elkins Park, PA 19027-1598  
215-780-1532  
www.biolaunch611.org

Targeted Industries: Life Sciences, specifically  
oncology, cardiovascular, diabetes and aging;  
Information Technology and Advanced Manufacturing,  
as they relate to life sciences

**Delaware County KIZ**

1350 Edgmont Avenue, Suite 1300  
Chester, PA 19103  
610-499-7534  
www.delcokiz.org

Targeted Industries: Technologies that support  
homeland security and national defense; Performance  
Materials and Manufacturing, Advanced  
Communications, Information Technology,  
Environmental Engineering, Life Sciences/Health Care

**Bucks County Biotechnology KIZ**

3805 Old Easton Road  
Doylestown, PA 18902-8400  
215-589-6426  
www.pabiotechbc.org

Targeted Industries: Life Sciences, specifically viral  
hepatitis and liver cancer research; Information  
Technology, Advanced and Diversified Manufacturing  
as they relate to life sciences

**York KIZ**

144 Roosevelt Avenue, Suite 115  
York, PA 17401  
717-846-8310  
www.yorkkiz.org

Targeted Industries: Advanced Materials/Diversified  
Manufacturing, Life Sciences, Information Sciences,  
Food Sciences

**Greater Reading KIZ**

201 Penn Street, Suite 500  
Reading, PA 19601  
610-898-7778  
www.GRKIZ.com

Targeted Industries: Advanced Materials/Diversified  
Manufacturing, Professional and Shared Services, Food  
Processing

**Chester County KIZ**

737 Constitution Drive  
Exton, PA 19341  
610-458-5700 x262  
www.cckiz.com

Targeted Industries: Life Sciences/Biotech, Information  
Technology

**Indiana County KIZ**

801 Water Street  
Indiana, PA 15701-1705  
724-465-3870

Targeted Industries: Advanced/Diversified  
Manufacturing, Advanced Sustainable Energy,  
Homeland Security and National Defense, Information  
Technology, Life Sciences

**Pittsburgh Central KIZ**

1901 Centre Avenue, Suite 206  
Pittsburgh, PA 15219  
412-281-0102  
www.pckiz.org

Targeted Industries: Life Sciences, Information  
Technology, Advanced Materials

**Waynesburg KIZ**

107 E. Roy Furman, Hwy, Suite 101  
Waynesburg, PA 15370  
724-852-2965

Targeted Industries: Energy and Environmental  
Technologies, Advanced Materials and Diversified  
Manufacturing, Defense/Homeland Security,  
Information Technology and Communications

**Tri-County KIZ**

3 South Brady Street, Suite 205  
DuBois, PA 15801  
814-371-1506  
[www.ncentral.com](http://www.ncentral.com)

Targeted Industries: Advanced/Diversified  
Manufacturing, Energy/Biomass, Information  
Technology

**Westmoreland KIZ**

40 North Pennsylvania Avenue, 5th Floor, Suite 510  
Greensburg, PA 15601  
724-830-3604

Targeted Industries: Advanced Materials and  
Diversified Manufacturing, Life Sciences/Bio-Medical,  
Information Technology

**Fayette-Washington KIZ**

Two West Main St.  
Uniontown, PA 15401  
724-437-7913  
[www.faypenn.org](http://www.faypenn.org)

Targeted Industries: Energy, Defense, Information  
Technology

**Northwest PA KIZ**

395 Seneca Street, PO Box 1127  
Oil City, PA 16301  
814-677-4800 x131  
[www.nwcommission.org/kiz.html](http://www.nwcommission.org/kiz.html)

Targeted Industries: Clean Technology, including  
energy conservation and environmental sustainability,  
Advanced Manufacturing, Information Technology, Life  
Sciences