

SAUDI ARABIA

PENNSYLVANIA'S TRADE REPRESENTATIVE



Vladimir Gololobov, Trade Representative

U.S.-Saudi Arabian Business Council (USSABC)
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TRADE REPRESENTATIVE'S BIO

Vladimir assumed the role of project analyst for the U.S.-Saudi Arabian Business Council (USSABC) in 2009. He works with trade promotion and business development and state business development projects.

He received a BA/MA in English and German Languages from Novokuznetsk State Pedagogical Institute and a M.A. in International Policy Studies/Commercial Diplomacy with MBA classes in financial accounting from Monterey Institute of International Studies (MIIS), California.

OFFICE SCOPE OF SERVICES:

- Provides clients with information about the Saudi economy and relevant trade opportunities
- Assists with identification of agents, direct-end users and distributors
- Provides market assessment and advice on market entry strategy
- Facilitates meetings and designs programs for PA visiting missions to the Kingdom with local companies in your specific industry sector
- Gives extensive logistical assistance

RESEARCH TOOLS & FACILITIES:

- With offices in Washington, D.C. and Riyadh, Saudi Arabia, the USSABC is a nonprofit organization with an impressive member roster that includes some of the most influential companies in the United States and Saudi Arabia
- Riyadh office amenities include access to meeting facilities, computer, telephone, fax and internet for visiting PA company representatives
- USSABC develops, fosters and expands the strategic business alliance between the U.S. and Saudi Arabia by promoting trade, investment and sustainable economic development
- The USSABC gives you access to an array of services that will help consolidate your presence in the Saudi market
- *Business Guide to Saudi Arabia* (updated yearly), published sector reports on major industries

To obtain export assistance from our Authorized Trade Representative, contact:

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